

“Making sure the business continues when the owner doesn’t”

Your Exit Plan should assure you that your business can continue if you don't. The right plan will make sure that your family's income and other needs are met if you suddenly die or become disabled.

When a Co-owner Exits

Traditional Buy-Sell planning techniques will control the transfer of ownership when certain events occur. A Buy-Sell agreement usually contains the following provisions:

- Funded Death Buy-Out
- Funded Disability Buy-Out
- Transfer to Third Party-Right of First Refusal
- Termination of Employment
- Retirement
- Bankruptcy
- Divorce
- Business Disputes

When No Co-owner Exits, Will There Be:

- Forced Liquidation?
- Transfer Ownership to a Family Member?
- Sale to Key Employees?
- An Outside Sale to a Third Party?

A sole owner, at a minimum, should

About Our Company

Blueprints For Tomorrow is a nationally recognized company that specializes in contingency, succession, and transition planning with a focus on growing businesses and improving cash flow.

We work directly with closely held businesses to create customized strategies and solutions that ensure the future of their organizations. As a third-generation company with over 40 years in the industry, we have the pleasure of serving thousands of clients and their families across the country.

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communicate in writing their wishes as to what should be done with their business upon death or permanent incapacity. These wishes should include the following:

- Who will supervise day to day operations, financial decisions and administration?
- Who should be consulted in the transfer process?
- What names of businesses which have expressed interest in acquiring the business?
- How will management and key people be compensated for their time while continuing to work in the company until ownership is transferred or the business is liquidated?

We Prepare Business Owners for the Unexpected

It takes a lifetime to build a business and it takes a moment for it to fall apart. All it takes is an unexpected death, an unforeseen illness, or a key personnel departure. Business owners must understand the possibilities, prepare for the risks, and plan for their continuity and succession. Protecting the business means protecting the families that depend on it. The financial stability is interconnected. We understand this because we live it ourselves. **-Founder & CEO Nathan S. Sachs, CLU, ChFC, CFBS, CTP**