



**BLUEPRINTS**  
FOR TOMORROW®

# Introducing: Risk Resource

August 2017 Newsletter

Over the past 40 years, **Blueprints For Tomorrow** has had the privilege of serving over 3,000 business owners with contingency/succession planning, key employee retention, and retirement planning, and we look forward continuing to do so for many years to come. Through our years of dedicated service, we have also had a separate financial services company, BFT Financial Services, which brings value to our clients in other areas.

As of July 1, 2017, we have rebranded BFT Financial Services to **Risk Resource**.

## RISK RESOURCE INSURING LIFE'S RISKS

In addition to our comprehensive Blueprints Program which helps businesses plan for the unexpected, Risk Resource provides a single source solution in the areas of life insurance, disability insurance, critical illness, long-term care, annuities, retirement planning, and executive benefits.

Risk Resource represents the next generation of financial services that today's individuals and families are looking for. My son, Ian Sachs, joined Blueprints For Tomorrow in 2015 and has been instrumental in focusing his energy on this side of the business. Through the rebrand of Risk Resource, we will expand

### About Us

Blueprints For Tomorrow is a nationally recognized financial services company that specializes in business contingency/succession, key employee retention, and retirement planning.

We work directly with closely held businesses to create customized strategies and solutions to prepare for the unexpected. As a third-generation company with over 40 years in the industry, we have had the pleasure of serving over 3,000 business owners and their families across the country.

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our reach and expert services across the country under Ian's direction as Managing Partner. Ellen Lique, who has been with the company for 12 years and offers over three decades of experience, will continue to serve as Director of Client Services.

We are all very excited about what the future holds.

-Nate Sachs

### We Prepare Business Owners for the Unexpected

It takes a lifetime to build a business and it takes a moment for it to fall apart. All it takes is an unexpected death, an unforeseen illness, or a key personnel departure. Business owners must understand the possibilities, prepare for the risks, and plan for their continuity and succession. Protecting the business means protecting the families that depend on it. The financial stability is interconnected. We understand this because we live it ourselves. - **Founder, Nathan S. Sachs, CLU, ChFC, CFBS, CTP**