



**BLUEPRINTS**  
FOR TOMORROW®

# A Retirement Shortfall Analysis

October 2018 Newsletter



Are your hard-earned retirement dollars ready for retirement? There are over 10,000 baby boomers retiring each day and 74% are behind when it comes to their retirement planning. With the rise of short-term interest rates, advancement in medicine extending life expectancy, and concerns over social security, things are not what they were even five years ago. The silver lining is that this can be remedied with a little financial education and analysis for you and your loved ones in retirement.

Retirement analysis planning is the process of creating, implementing, and updating your financial roadmap that's tailored to guide you from where you are now to where you want to be in the future while best managing the risks of life along the way.

I would like to offer you our complimentary 'Retirement Shortfall Analysis' to help identify

## About Us

Blueprints For Tomorrow is a nationally recognized financial services company that specializes in business contingency/succession, key employee retention, and retirement planning.

We work directly with closely held businesses to create customized strategies and solutions to prepare for the unexpected. As a third-generation company with over 40 years in the industry, we have had the pleasure of serving over 3,000 business owners and their families across the country.

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your current scenario and recommend improvements (if any) to help increase the probability of your retirement success. Are you part of the 74% of Americans who are not ready for retirement? How are you getting prepared?

To have an independent analysis of your existing retirement scenario, please call me at (480) 596-1525 to help prevent retirement shortfalls and to increase your financial success. We do not charge for this, and it is not time-consuming. At some point or another, we can all benefit from a simple "oil-check."

Sincerely,

Nate Sachs

## We Prepare Business Owners for the Unexpected

It takes a lifetime to build a business and it takes a moment for it to fall apart. All it takes is an unexpected death, an unforeseen illness, or a key personnel departure. Business owners must understand the possibilities, prepare for the risks, and plan for their continuity and succession. Protecting the business means protecting the families that depend on it. The financial stability is interconnected. We understand this because we live it ourselves. - **Founder, Nathan S. Sachs, CLU, ChFC, CFBS, CTP**