



BLUEPRINTS
FOR TOMORROW®

Happy Holidays
December 2018 Newsletter



In honor of the Holidays, I wanted to share the following message that my partner (and one of my four sons) Ian wrote and [posted on LinkedIn](#):

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Eleanor Roosevelt famously said, “If life were predictable it would cease to be life, and be without flavor.” In our business, we live with the unpredictability and beauty of life every day. We recognize the “what ifs” and see the importance of planning for your family, your business, and your legacy so you can live to the fullest without worry or fear.

As we celebrate the Holiday Season and New Year, we wish to extend our deepest gratitude to you and your families for your trust and confidence in us. We know there are many choices when it comes to contingency planning needs, and it’s our greatest honor that you

About Us

Blueprints For Tomorrow is a nationally recognized financial services company that specializes in business contingency/succession, key employee retention, and retirement planning.

We work directly with closely held businesses to create customized strategies and solutions to prepare for the unexpected. As a third-generation company with over 40 years in the industry, we have had the pleasure of serving over 3,000 business owners and their families across the country.

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have chosen us as your trusted partner. To those that are not clients of ours, thank you for your continued support and friendship in 2018.

From our family to yours, we wish you health and happiness this Holiday Season and throughout the New Year.

Sincerely,

Ian Sachs

We Prepare Business Owners for the Unexpected

It takes a lifetime to build a business and it takes a moment for it to fall apart. All it takes is an unexpected death, an unforeseen illness, or a key personnel departure. Business owners must understand the possibilities, prepare for the risks, and plan for their continuity and succession. Protecting the business means protecting the families that depend on it. The financial stability is interconnected. We understand this because we live it ourselves. - **Founder, Nathan S. Sachs, CLU, ChFC, CFBS, CTP**